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• *Book abstract*

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This book, written by a former associate editor of the *IBM Journal of Research and Development,* offers practical information for the engineer author. It deals not only with logical organization and effective writing but also with the strategic decisions every author must make to write and publish a manuscript successfully. In addition to the chapters on writing techniques there are sections on matching objectives with reader interest, avoiding information traps, choosing graphics for maximum impact, dealing with criticism, and presenting papers orally.